

Table of Contents

Click on the titles below to go to the desired section of this guide. To return to this page, click the



on the sub page.



New for 2026

- 2026 Broker
 Compensation
- 2026 California Rates
- Legislative Updates
- DACA



Get Ready to Sell

- Sales & Enrollment
 Options
- BuyKP.org Overview
- Sign Me Up (SMU)
 Sales Tool
- Business.kp.org
 Overview
- Book of Business Tool



Plans & Enrollment

- 2026 CA Plan
 Changes
- 2026 CA Product Portfolio
- Vision & Dental
- KPIF Open Enrollment and Renewals Timeline
- Enrollment, Plan
 Changes & Canceling
 Coverage



About KP + the California Region

- Combined care and coverage
- Easy Virtual Access to Care
- Seamless Care
- Health care that moves with you
- Mind and Body Support
- World Class Care
- World Class Maternity Care
- Experience the KP Difference
- New Member Welcome
- California Facts & Figures
- California Service Area Map + Facility Updates



Resources and Contacts

- Billing Information & Resources
- Servicing your clients
- Broker Support
 Services Contacts





California Broker Monthly Compensation for 2026



For new members and renewal



1+ Members \$14

Per Member Per Month



Our rewards structure has changed! Starting January 1, 2026, brokers will receive \$14 per member per month for both new sales and renewals in California. This simplifies our previous tiered structure, making it easier to track your earnings.



Rewards for new KPIF sales and renewals during 2026 Open Enrollment will be processed and paid beginning in January 2026.



Review the **2026 California KP Broker Rewards plan** (coming soon on business.kp.org) for full details, including rewards adjustment periods.



Access and review your compensation statements on business.kp.org.

Need help? Confirm license & appointment if you haven't sold KP recently **Phone:** 1-844-394-3978 (Option 2) | **Email:** BCS CA DocAdministration@kp.org



2026 KPIF California Rates



In 2026, KP is competitively priced with the lowest rate increase in market despite significant marketplace changes.

Northern California



KP is one of the lowest priced carriers.

- KP is the first or second lowest cost Silver Plan in every rate area.
- KP is the lowest Gold and Bronze plan in every rate area



KP is focused on low and stable year over year rate changes, so our members won't see large yearly increases to their monthly premiums.

• KP's 2026 increases were on average 7%, compared to an average 10% across the industry statewide.



In Northern California, KP is the most popular plan on Covered California, with approximately 53% Market Share.

Southern California



KP has competitively priced plans.

- KP is the lowest priced Bronze plan in Ventura (RA 12), Riverside (RA 17), Orange (RA 18), and San Diego (RA 19).
- KP is the lowest Gold plan in Ventura (RA 12), Kern (RA 14), Orange (RA 18), and San Diego (RA 19).



KP is focused on low and stable year over year rate changes, so our members won't see large yearly increases to their monthly premiums.

• KP's 2026 increases were on average 5%, compared to an average 10% across the industry statewide.



KP is the second largest carrier on Covered California with roughly 22% market share.

KP offers competitively priced plans. See later slides with our 2026 portfolio details and enrollment options. 2026 rates are available after 11/1/2025.





Legislative Changes

Enhanced Premium Tax Credits (ePTC) are expiring

- Since 2021, the federal government has been offering enhanced premium tax credits (subsidies) to make Individual & Family health insurance more affordable. These enhanced premium tax credits are expiring on December 31, 2025, unless extended by Congress.
- Beginning January 1, 2026, tax credits will still be available, but the amount will be smaller; as a result, your clients' monthly premium payment for coverage may increase.
- Covered CA will introduce a new State subsidy to shield the lowest-income individuals and families from the potential loss of ePTC. This new subsidy will replace the enhanced Cost Share Reduction (CSR) program.

Income Verification May Be Required

- Your clients may be asked by the health exchange to submit documentation verifying their income and eligibility to ensure they are getting the correct financial assistance.
- Encourage your clients to log-in to their exchange account and confirm their income and household details to ensure they receive the correct subsidy.
- Encourage your clients to keep income documentation handy and submit it promptly if requested to ensure that they receive the correct financial assistance.

Other Changes

- Most Bronze and Catastrophic plans are now HSA eligible. For more information on HSA plans at Kaiser Permanente, visit kp.org.
- As of August 25, 2025, CMS has paused the Special Enrollment Period for household incomes at or below 150% FPL.
- If you have clients who are lawfully present immigrants under 100% FPL, they will no longer qualify for federal subsidies beginning Jan 1, 2026.



Keep an Eye Out for Additional Communications from Kaiser Permanente

We will send additional communications and provide resources on changes to federal law that will impact 2026 Open Enrollment processes and members' costs in 2026. Please ensure you carefully review all communications we send over the coming weeks.

Review State Exchange Communications

Covered California is closely monitoring all legislative updates. Please stay connected to CoveredCA for additional information.



DACA Eligibility Changes



What is DACA

Deferred Action for Childhood Arrivals (DACA) is a U.S. policy that allows some undocumented individuals access to certain benefits, including the ability to enroll in Marketplace healthcare coverage and APTC eligibility.

What's Changing



DACA recipients will no longer be eligible for Health Plan Marketplace coverage. All marketplaces are required to terminate coverage for DACA enrollees by August 25, 2025. Additionally, the DACA Recipients SEP is no longer effective as of July 1, 2025.



Members who are impacted by this change will receive communications with next steps from the health plan Marketplaces including how they can enroll in off-exchange coverage.



Visit your local marketplace website to learn more about these changes and support your clients through this transition.

Coverage Alternatives Available After DACA Termination

- DACA recipients who lose coverage on-exchange may qualify for a Special Enrollment Period (SEP) under the standard "Loss of Coverage" Qualifying Life Event (QLE).
- If the subscriber loses eligibility due to DACA status, dependents who meet the exchange's immigration requirements (i.e., non-DACA) also qualify for the QLE and can re-enroll under a new account.

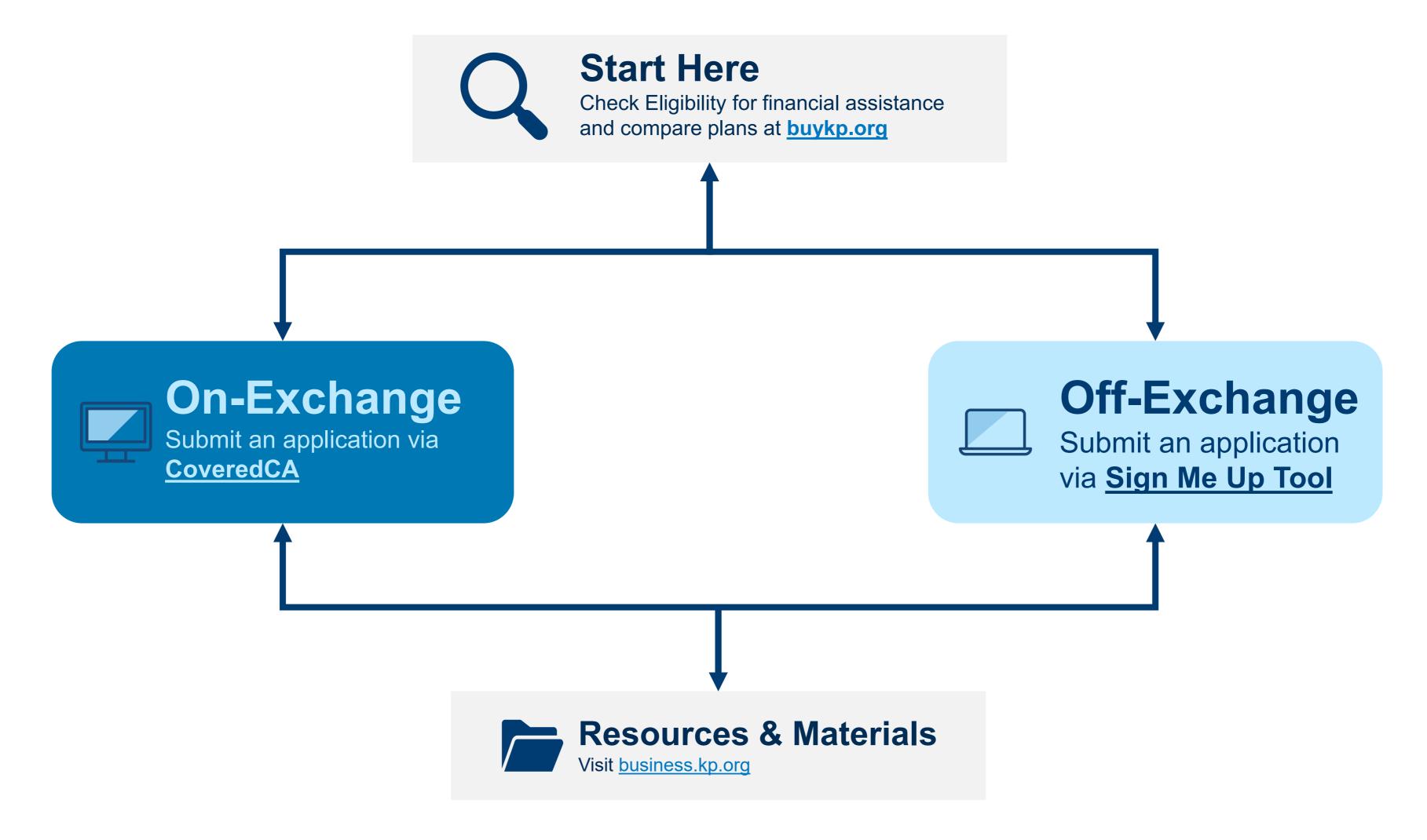




Navigating Kaiser Permanente Enrollment Platforms



Where do I go for On-Exchange, Off-Exchange, and Resources?







Buykp.org Overview





Buykp.org is Kaiser Permanente's online quoting tool where you can:



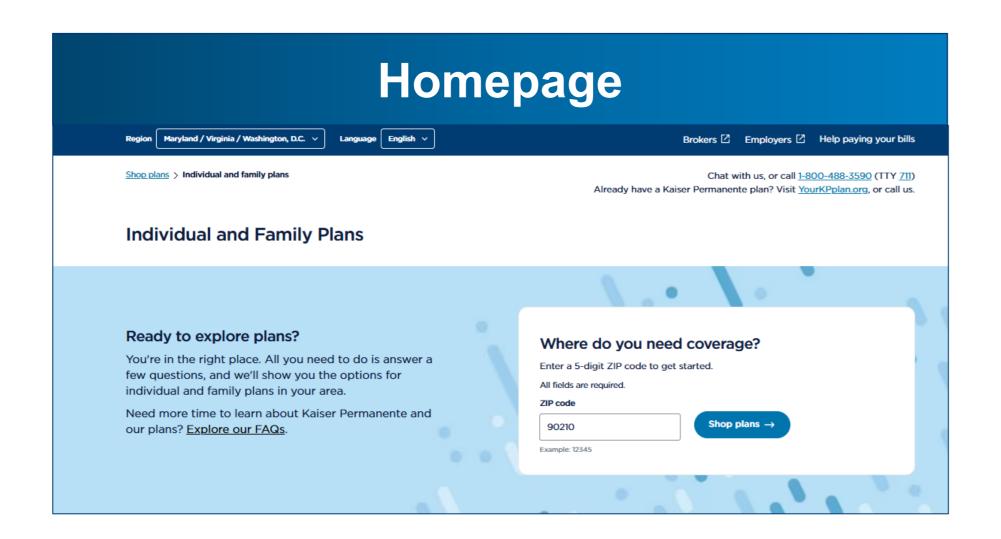
Compare On and Off-Exchange KPIF plans



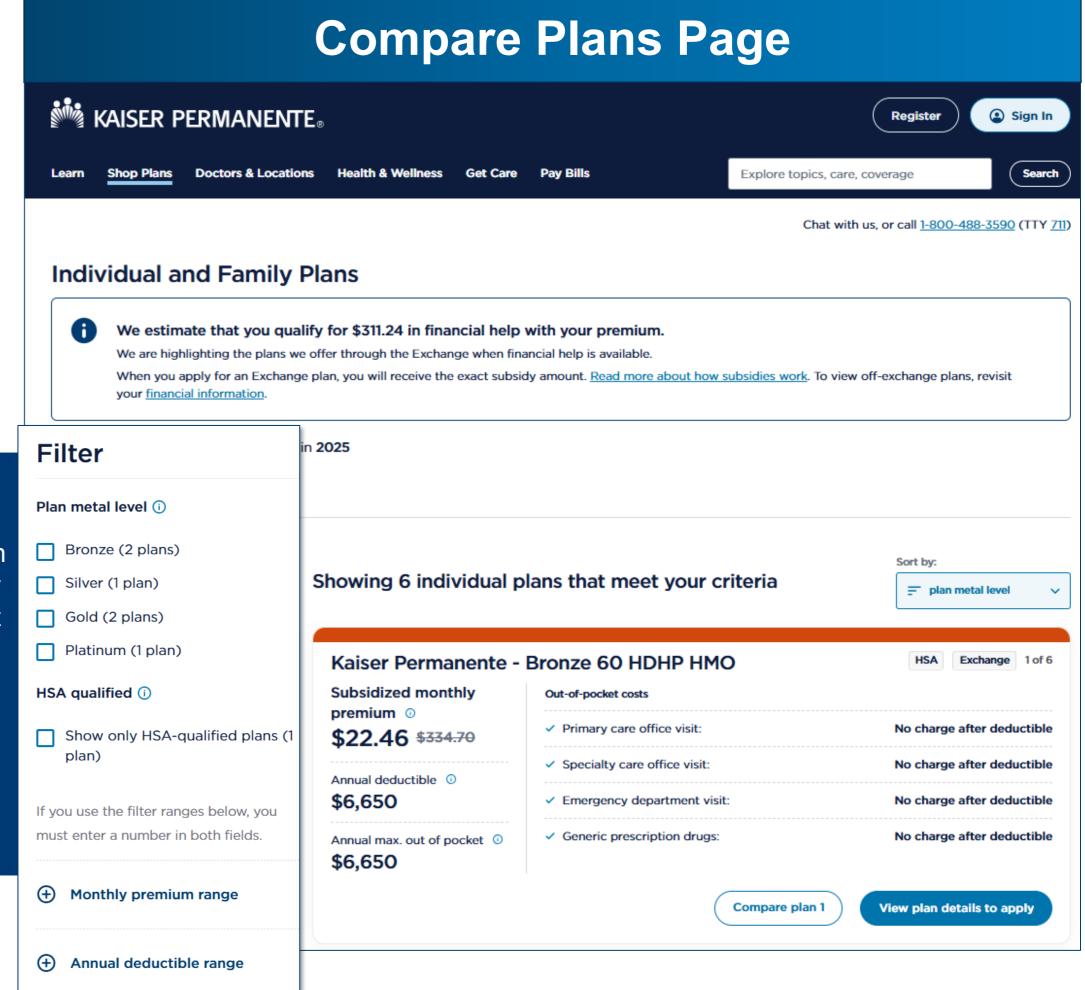
See if your client may qualify for a subsidy* and get a quick quote



To submit an **Off-Exchange application**, you will can use the Kaiser Permanente Sign Me Up (SMU) tool.



A new filter panel has been added to allow users to select the plan type and, if applicable, choose coverage aid options



^{*}Subsidies are granted to individual consumers by the FFM and the state-based exchanges to anyone who qualifies based on income level and who buys an On-Exchange plan (subsidies are not available off-exchange). KP, as well as all issuers, does not determine subsidy eligibility nor do we administer them.



Sign Me Up (SMU) Sales Tool

The <u>Sign Me Up (SMU)</u> (kp.org/applyonline) sales tool is Kaiser Permanente's online application site for Off-Exchange KPIF applications where you can









Generate and send quotes

Create a personalized URL (PURL)

Start an application for clients

Track application status

You must be a Kaiser Permanente appointed broker to <u>register</u> and use SMU.



Contact our <u>Broker Compensation</u> team to become appointed to sell with Kaiser Permanente.



You will need to register for a separate SMU account for each Kaiser Permanente region you are appointed to sell in.



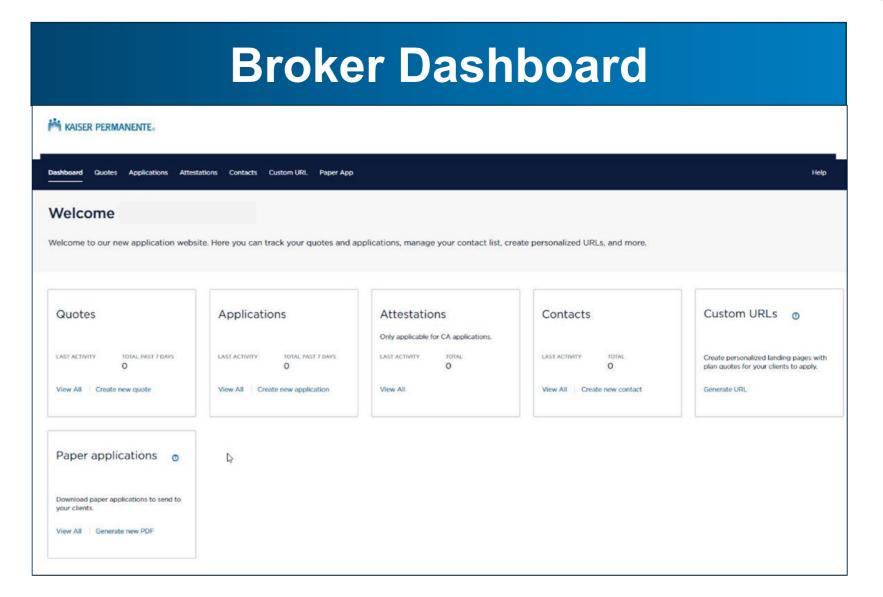
SMU automatically attaches your broker details (name, license number, state, and phone number) to electronic applications, making it easy to start an application for your client.

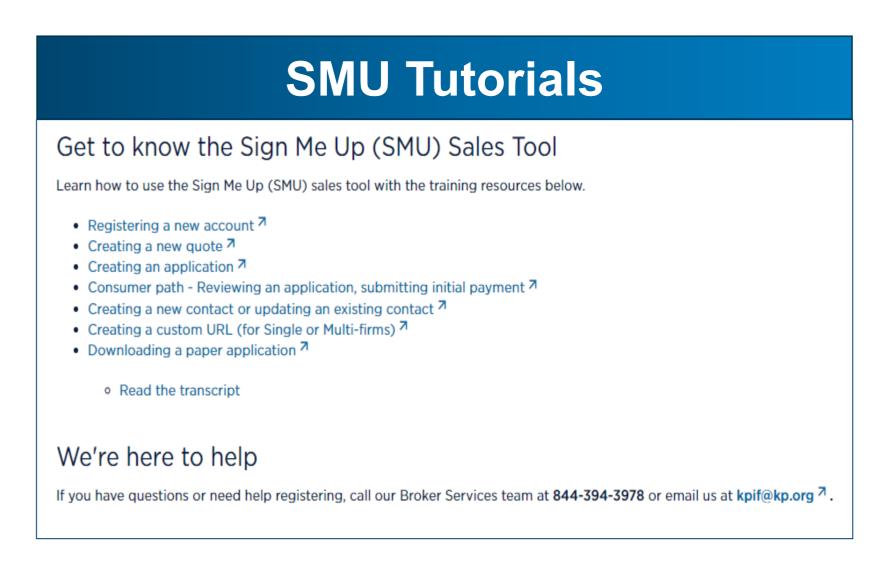


Electronic (fastest processing time): generate a personalized URL (PURL) that you can send to your client to complete the application with your broker details attached



Paper (slower processing time): download a paper application and fax or mail it back to KP.





Check out the SMU tutorials on the "Get Quotes and Apply for Coverage" page on Business.kp.org.



Business.kp.org Overview

Business.kp.org is Kaiser Permanente's broker and employer group website, where you can find:



Access to your broker portal



Applications, enrollment guides, SEP and other forms



Plan and product information, including rates and benefits



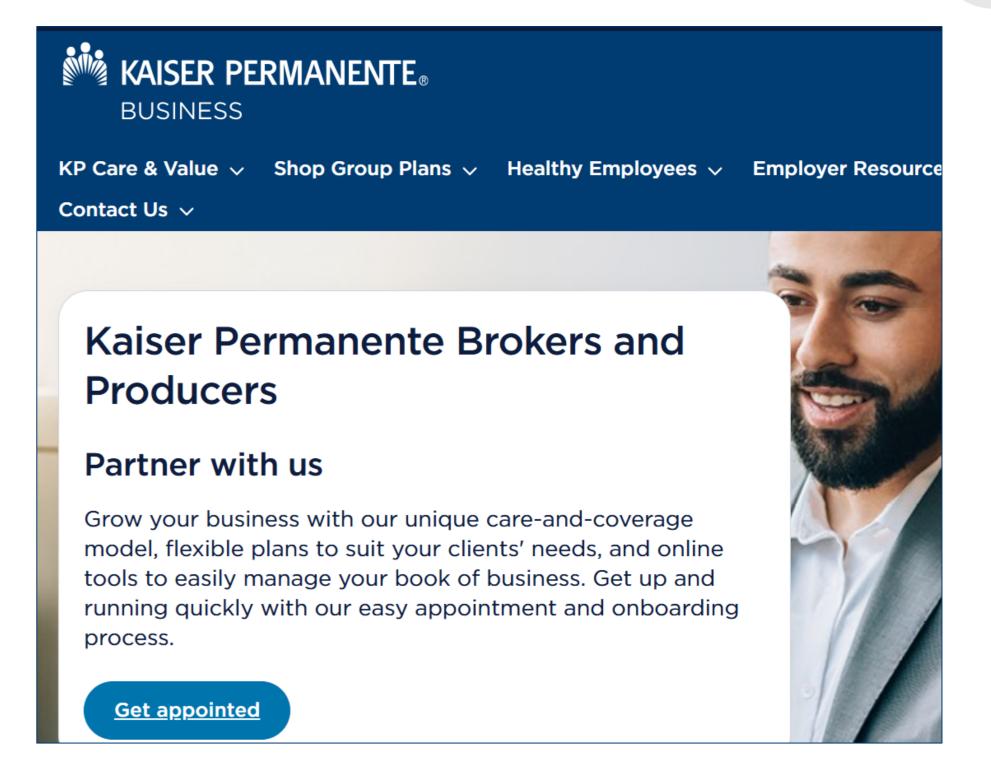
Compensation statements and information



Tools to support you in selling KPIF plans



Book of business for KPIF Off exchange applicants and members (available to most KPIF brokers).





If you're already appointed with Kaiser Permanente and interested in adding agents to your firm, contact **Broker Compensation Shared Service** at 844-394-3978.

Quick Tip! If you are not yet appointed to sell KP plans, visit Business.kp.org to learn how to get appointed.



Book of Business Tool



Our broker book of business tool helps you support your KPIF clients via business.kp.org.

How to access



Log into your account: business.kp.org



Click on View all Book of Business.



Available in CA, CO, GA, HI, MAS, NW



Provides real-time data updates.



You must have a secured account on business.kp.org.



The principal agent must acknowledge the BAA to access the book of business.

Tool Features

Applicants

- KPIF pending and canceled Off exchange applications.
- Search and filters to easily locate specific applications.
- Downloadable data in CSV format, easily used with excel.

Members

- KPIF active and terminated Off exchange clients.
- Search and filters to easily locate specific clients.
- Client coverage and demographic information by selecting Coverage Summary from the action menu.
- Premium billing information and BUID by selecting Premium Billing Summary from the action menu.
- Downloadable data in CSV format, easily used with excel.



System questions or issues: Email: <u>csc-sd-cas-web-support@kp.org</u> | Phone: 866-575-3562 General application or billing questions: Email: <u>kpif@kp.org</u> | Phone: 1-844-394-3978 (Option 1)





2026 KPIF California Plan Changes



WHAT'S NEW

WHAT'S BEING DISCONTINUED

2026 KPIF adding two **New Gold Off Exchange** plans to our CA Plans Portfolio:

- Gold 80 HMO 750/35 PCP (this plan includes covered CHIRO/ACCU)
- Gold 80 HDHP HMO 2250/15% PCP

We are not discontinuing any plans for 2026

WHAT'S CHANGING

- The new Gold 80 HMO 750/35 PCP includes coverage for Vision, Chiropractic/ Acupuncture services, Supplemental DME and P&O special footwear.
- The Silver 70 HMO 2850/50 PCP has added coverage for adult vision including routine eye exam and vision hardware allowance of \$175, every 24 months.
- In 2024 and 2025, Covered California made enhancements to the CSR (Cost Sharing Reduction) plan designs. In 2026, these enhancements will be removed, and the CSR plans will return to the 2023 non–Enhanced CSR designs, changing a number of cost shares for plan benefits.



2026 KPIF California Product Portfolio

	Plan name (May not reflect the full marketing plan name)	Exchange	
		On	Off
Platinum	✓ Platinum 90 HMO	X	X
Gold	✓ Gold 80 HMO	X	X
	✓ Gold 80 HMO Coinsurance	X	X
	Gold 80 HMO 0/30 PCP		X
	Gold 80 HMO 750/35 PCP*		X
	Gold 80 HDHP HMO 2250/15% PCP*		X
Silver	✓ Silver 70 HMO	X	
	Silver 70 HMO Off Exchange		X
	Silver 70 HMO 2850/50 PCP		X
	Silver 70 HDHP HMO 3600/25% PCP		X
Bronze	✓ Bronze 60 HMO	X	X
	✓ Bronze 60 HDHP HMO	Х	Х
	Bronze 60 HMO 7500/0% PCP		X
Cat	✓ Minimum Coverage HMO (catastrophic)	X	X

CSR	Plan name (May not reflect the full marketing plan name)	Exchange		
Non Enhanced (Same plans prior to 2024, no enhancements)		On	Off	
73%	✓ Silver 73 HMO	X		
87%	Silver 87 HMO	X		
94%	✓ Silver 94 HMO	X		

Orange font with single asterisks (*) = new plan Standard plan



Vision Benefits in California



Members can now use their kp.org login ID & password for kp2020.org.



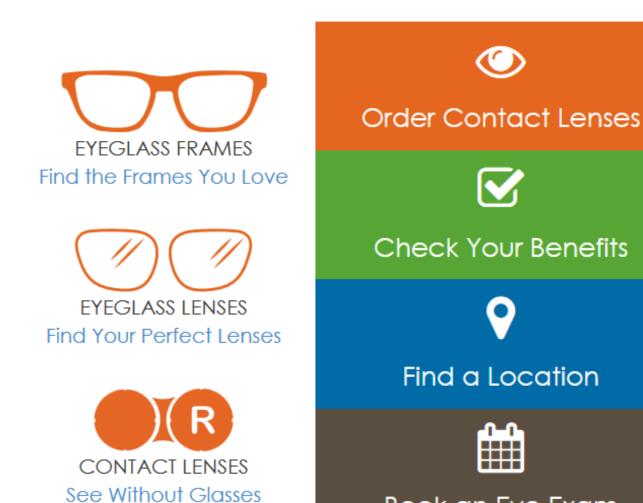
Pediatric vision coverage is included for children under 19 years.



Adult vision is not offered in most plans



KPIF members without a hardware allowance benefit plan are eligible for a 20% discount at Vision Essentials by Kaiser Permanente locations.



Click <u>here</u> to find available locations.



Book an Eye Exam

Dental Services in California





Optional Adult Dental Plan



An optional adult dental plan can be purchased directly through Kaiser Permanente when enrolling in a new Individual and Family plan or added to existing medical coverage via Account Change Form, during Open Enrollment or a Special Enrollment Period.



The plan features a large network of dental providers. Members may also visit any licensed provider, though they usually pay the least in-network.



Administered by **Delta Dental of California**, offered **Off-Exchange only**.



The state of CA now requires a dental matrix to be available to consumers as they shop and enroll. There will be links on **buykp.org** and **SMU** where consumers can see the details of the dental plan.



Pediatric Dental Benefits



Dental care for children under 19 years is considered an essential health benefit under the Affordable Care Act (ACA) and is included in your health plan.



Individual and Family plans include pediatric dental benefits using Delta's DeltaCare USA Individual network. Delta will auto assign eligible children to a contracted dentist facility at initial enrollment and send the family a welcome letter. However, members can switch providers at any time.



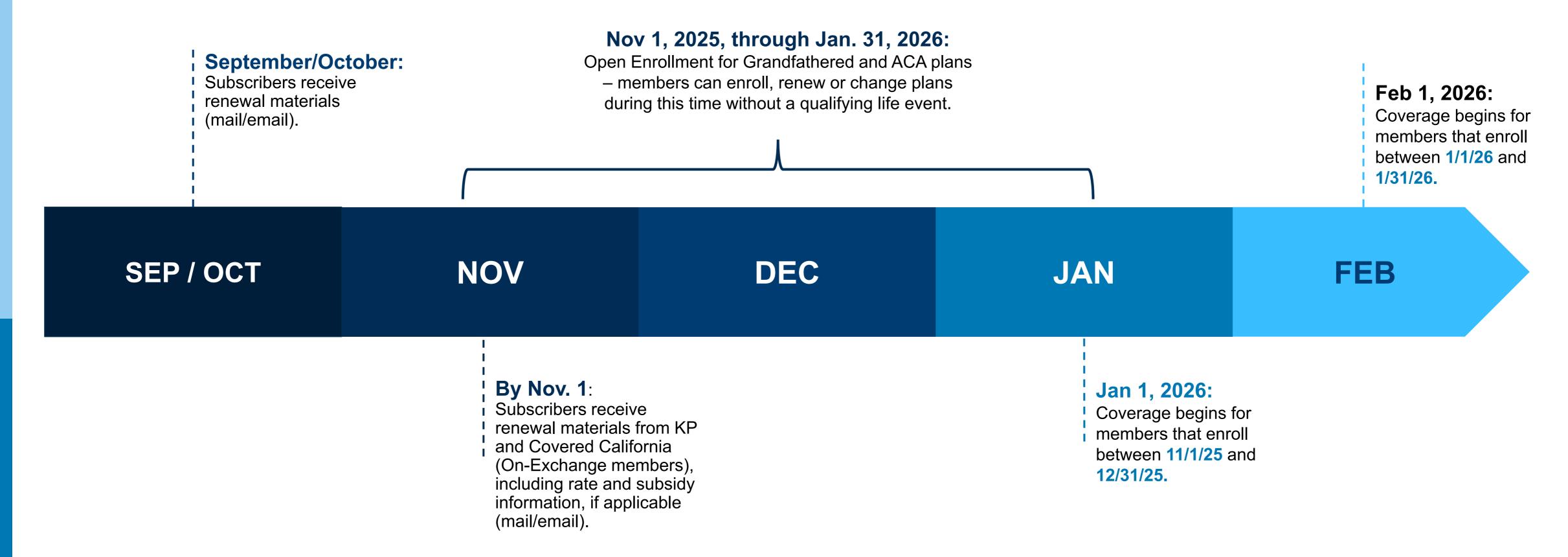
Prior to enrolling: Contact **Delta Dental** at **1-800-933-9312** with questions, or visit **deltadentalins.com**Once enrolled: Contact **Delta Dental** at **1-800-835-2244** with questions, or visit **deltadentalins.com**

Reference the KP group number when calling **Delta Dental** – NCAL: #50146, SCAL: #50147



Open Enrollment and Renewals Timeline





- SEP effective dates are determined based on the qualifying life event. Visit kp.org/specialenrollment for details.
- Subscribers will receive renewal materials starting in mid-September. Review your compensation statement to see your existing clients.
- Existing members can sign up to receive renewal materials electronically by visiting kp.org/paperlessrenewals.
- If member is on the Kaiser Permanente Minimum Coverage HMO (catastrophic) plan and ages off, they will be renewed into the Kaiser
 Permanente Bronze 60 HMO plan.



Enrollment, Plan Changes & Cancelling Coverage*



Submitting an application

- Applications can be faxed to: 1-855-355-5334.
- Applications can be submitted online using your <u>SMU</u> broker link.
- Applications can be mailed, but please note that the effective date is based on the received date.
- Estimated application processing time: 5-15 days**

Existing member plan changes

- On-Exchange members need to contact Covered California directly.
 Kaiser Permanente cannot process On-Exchange plan changes.
- Off-Exchange members can request plan changes using our paper Account Change Form.

Fax to: 1-855-355-5334

- Note: changes can be processed only if requested during the OE period or if member has a SEP qualifying event and provides documentation.
- Estimated processing time: 7 days**

Terminating coverage

- On-Exchange members need to contact the exchange directly. Kaiser Permanente cannot process On-Exchange terminations.
- Off-Exchange members can ask to terminate their coverage by:
 - Calling Member Services at 1-800-464-4000 or
 - Faxing a written letter to Kaiser Permanente to 1-855-355-5334
- Estimated processing time: 7 days**



^{*}This applies to Off-Exchange plans only. With On-Exchange plans, members must contact Covered CA for assistance.

**Applies to Off-Exchange only. As volumes rise, the processing time could take longer than normal.



Combined care and coverage is everything

When all your needs are handled under one plan, you get:

- Seamless in-person and virtual care
- 24/7 access to care wherever you are

- Support for your mental health and wellness
- High-quality preventive, primary, and specialty care







When getting care is as easy as using an app

With Kaiser Permanente, 24/7 virtual care and mental health support are just a tap away.



Watch the video at kp.org/choosekp.





Seamless in-person and virtual care

Use the Kaiser Permanente app to manage your care wherever you are.



Get 24/7 virtual care.



Email your care team with nonurgent questions anytime.



View most lab results and doctor's notes.



Refill most prescriptions.



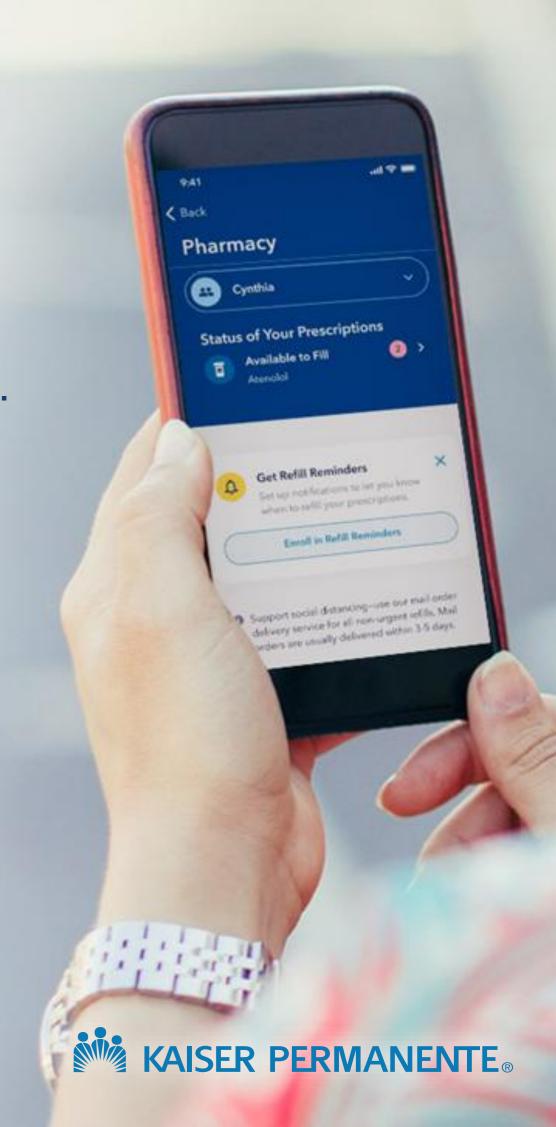
Schedule and check in for appointments.



Pay bills and view statements.

We guide you every step of the way

Your electronic health record is available to you and your care team 24/7. Your care team guides you through appointments and referrals, and lets you know when to schedule checkups and tests.



Health care that moves with you



In-person care close to home

- A national network of locations, doctors, and specialists
- Timely primary care appointments and lab results



Mail-order pharmacy

- One-tap refills and automated reminders
- Same-day pickup and delivery for most prescriptions^{1,2}



Care while traveling

- Coverage for urgent and emergency care anywhere in the world
- 24/7 care by phone or online across the U.S.³

1. Not all prescriptions can be mailed, restrictions may apply. Please check with your local pharmacy. 2. Same-day and next-day prescription delivery services may be available for an additional fee. These services aren't covered under your health plan benefits and may be limited to specific prescription drugs, pharmacies, and areas. Order cutoff times and delivery days may vary by pharmacy location. Kaiser Permanente isn't responsible for delivery delays by mail carriers. Kaiser Permanente may discontinue same-day and next-day prescription delivery services at any time without notice and other restrictions may apply. Medi-Cal and Medicaid beneficiaries should ask their pharmacy for more information about prescription delivery. 3. When appropriate and available. If you travel out of state, phone appointments and video visits may not be available in select states due to licensing laws. Laws differ by state.



Support for your mind and body



For your mental and emotional health

- Access to licensed therapists,
 self-care apps,¹ and wellness coaching
- 24/7 emotional support



For your physical fitness and lifestyle

- In-person and online health classes²
- Wellness coaching by phone



1. The apps and services described above are not covered under your health plan benefits, are not a Medicare-covered benefit, and are not subject to the terms set forth in your *Evidence of Coverage* or other plan documents. The apps and services may be discontinued at any time. 2. Some classes may require a fee.



Care that's world class

With most of our plans, you get a wide range of preventive care at no extra cost. If you need specialty care — for maternity, cancer, heart health, or anything else — you have access to cutting-edge technology and the latest evidence-based care.

You can also change your doctor at any time, so you always have a health partner you know and trust.

Kaiser Permanente members are:

33%

more likely to survive heart disease*

20%

less likely to die early of cancer*



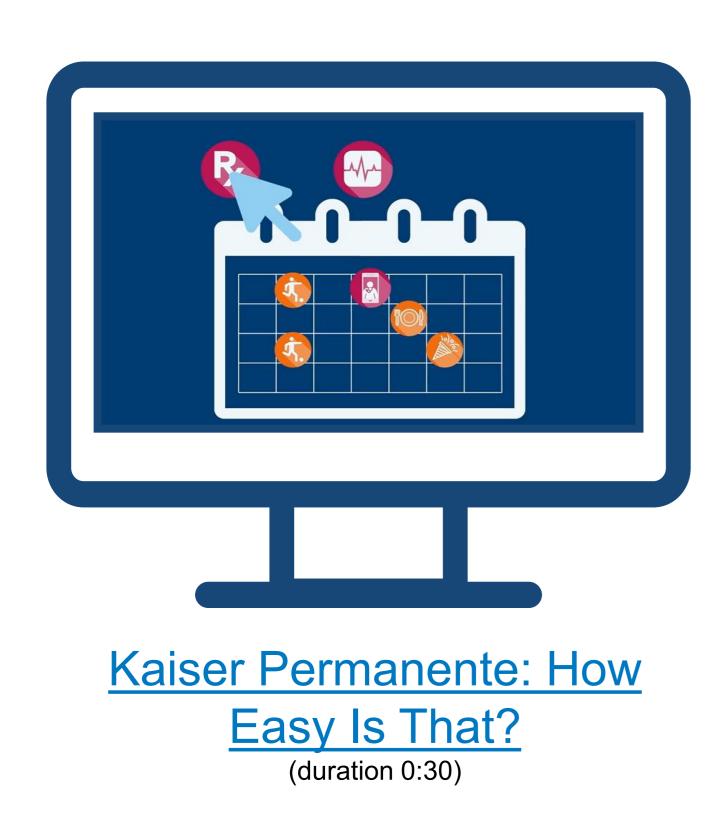
^{*}Elizabeth A. McGlynn, PhD, et al., "Measuring Premature Mortality Among Kaiser Permanente Members Compared to the Community," Kaiser Permanente, July 20, 2022.



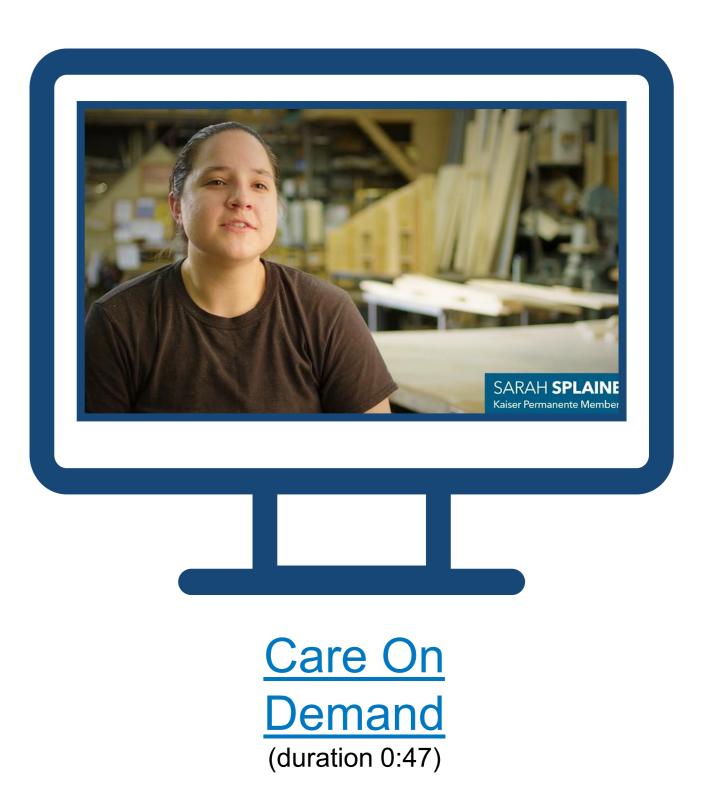
Experience the Kaiser Permanente Difference



Explore the videos below to learn more about what makes Kaiser Permanente unique and how our integrated model results in a better care experience for our members and your clients.







Try the kp.org member experience <u>demo here.</u>
Learn more about the Kaiser Permanente for your clients <u>here.</u>



KP's Guided Member Welcome Experience



Guided Member Welcome (GMW) is a digital self-service onboarding experience designed to guide members to confidently register and utilize our system. This experience guides members through essential tasks such as creating an account, updating contact information, reviewing their benefits, choosing a primary care physician and transferring medications.



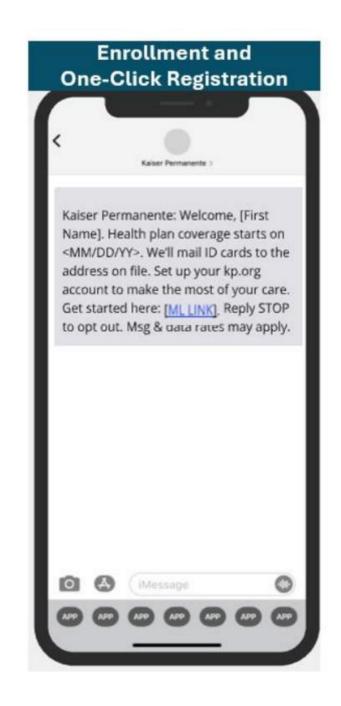
One Click Registration The reimagined experience provides a simple KP.org One-Click Registration process.



When can members register for their account? Members aged 18+ with a valid mobile number or email receive an enrollment message within 24–72 hours of enrollment.



Member access window Guided Member Welcome is available for 180 days (about 6 months) after the coverage start date.



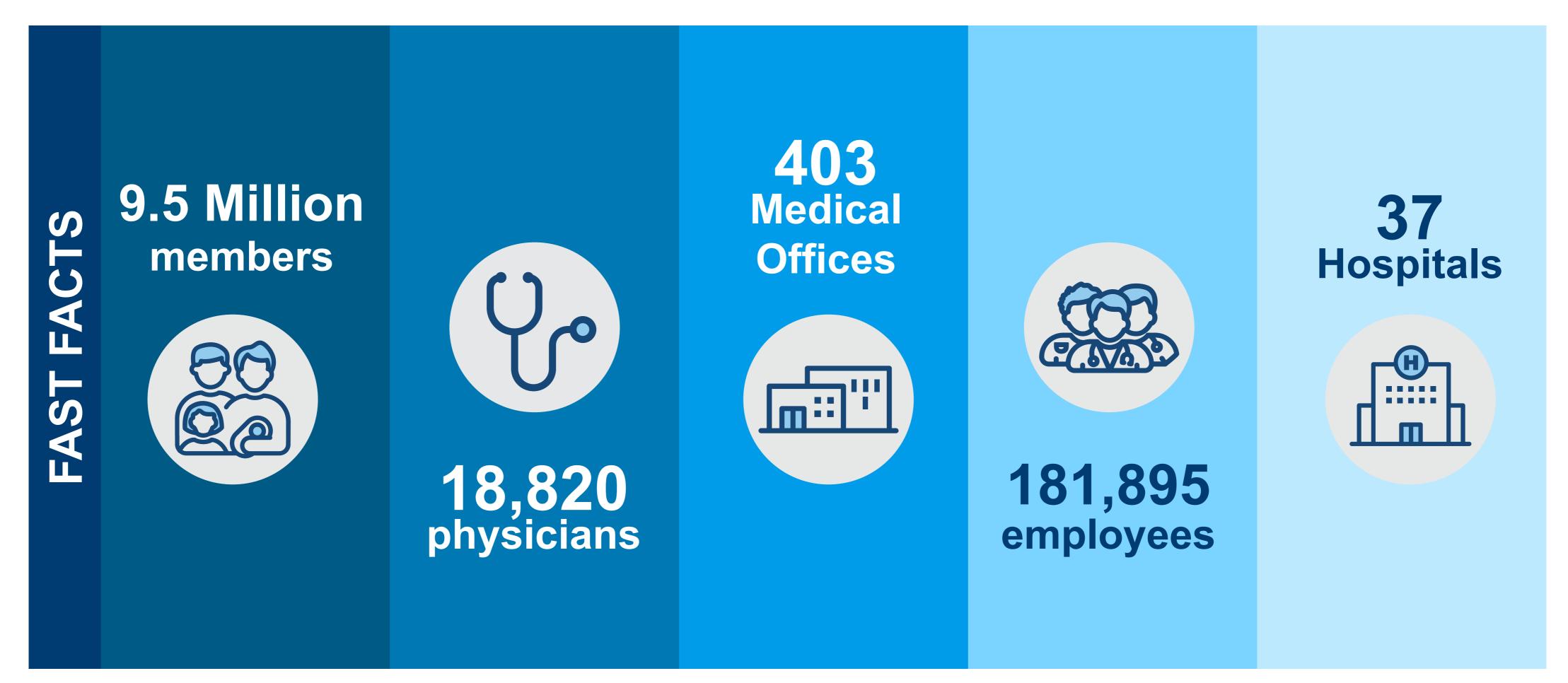






California by the Numbers





Source: Fast Facts About Kaiser Permanente, California. Retrieved August 15, 2025, from https://about.kaiserpermanente.org/who-we-are/fast-facts





Updates in California

Across California, we have 441 medical facilities and more than 17,700 doctors available to our members. And we're producing recognized results for our members.

Care delivery

Top-rated health plans in California — 9 years in a row¹

Of the 24 commercial health plans in California rated by the National Committee for Quality Assurance, ours are the top-rated plans in the state for the ninth year in a row.

Quality of care

17 years of recognition for top-rated quality medical care²

For a record-setting 17 years in a row, Kaiser Permanente Northern and Southern California received the top scores for clinical quality on the California Office of the Patient Advocate's Health Care Quality Report Card.

Leading California in 105 effectiveness-of-care measures³

In 2024, Kaiser Permanente led the state as the top performer in 105 HEDIS® (Healthcare Effectiveness Data and Information Set) effectiveness-of-care measures — the most of any health plan. The measures across California include:

- Prevention and screening
- Mental health
- Comprehensive diabetes care
- Maternity care

Cardiovascular care

Respiratory care



^{1.} National Committee for Quality Assurance, 2015–2024. **2.** Health Care Quality Report Card, 2009–25, California Office of the Patient Advocate. 2024–25 results are based on 2023 performance data. **3.** NCQA Quality Compass[®], 2024.



Updates in Northern California

Coming soon

- Fresno Orchard Plaza Medical Offices scheduled to open October 2025
- Modesto Medical Offices 2 scheduled to open January 2026

Now open

- Modesto Sports Medicine Center scheduled to open August 2025
- Santa Rosa Infusion Center opened March 2025
- Salinas Medical Offices opened January 2025
- Santa Rosa Ambulatory Treatment Center opened December 2024
- Santa Rosa Urgent Care opened March 2024
- San Francisco Urgent Care opened January 2024

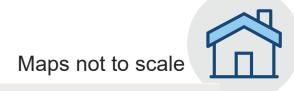


At the upcoming Orchard Plaza Medical Offices in Fresno, members will have access to family medicine, pediatrics, lab, mammography, ob-gyn, pharmacy, and X-ray services.



New Salinas Medical Offices provide access to adult and family medicine, pediatrics, psychiatry, lab, and imaging services.

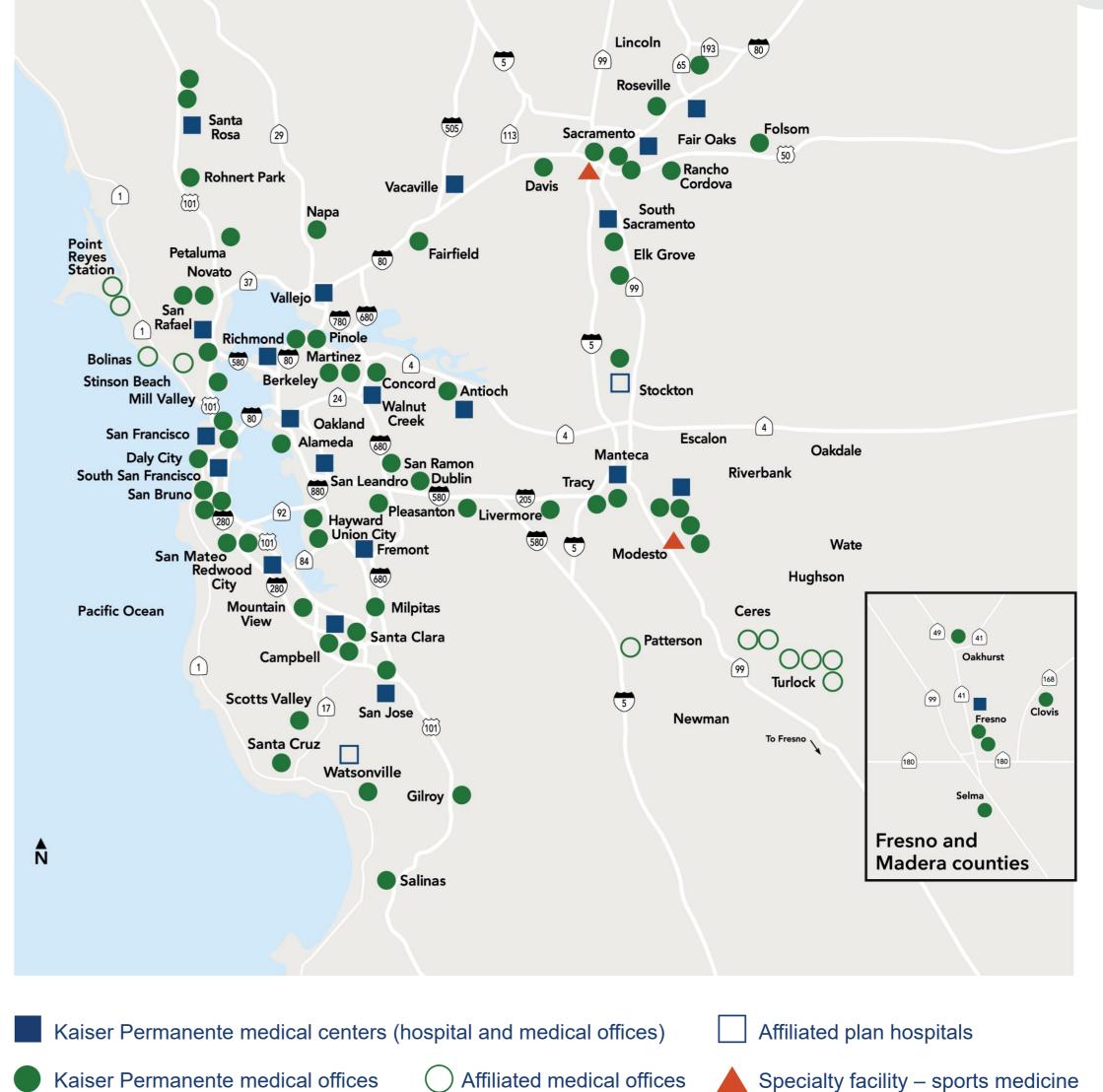




Convenient locations in Northern California

- Alameda
- Amador
- Contra Costa
- El Dorado
- Fresno
- Kings
- Madera
- Marin
- Mariposa
- Merced
- Monterey
- Napa
- Placer

- Sacramento
- San Francisco
- San Joaquin
- San Mateo
- Santa Clara
- Santa Cruz
- Solano
- Sonoma
- Stanislaus
- Sutter
- Tulare
- Yolo
- Yuba







Updates in Southern California

Scheduled to open 2026

Aliso Creek Medical Offices (Q1 2026)

A new 42,000 sq. ft. facility in Aliso Viejo featuring:

- 44 exam rooms and 29 provider offices
- 5 treatment bays for physical therapy and sports medicine
- Ample parking, including 13 EV charging stations

Departments and services:

• Dermatology²

- Nurses Clinic
- Physical Therapy*

- Family Medicine
- Ob-gyn

Radiology/Diagnostic Imaging*

- Internal Medicine
- Pediatrics

School/camp forms

• Laboratory²

Pharmacy

Menifee Medical Office (Q4 2026)

Riverside Medical Center expansion — (154 more beds, Q4 2027)



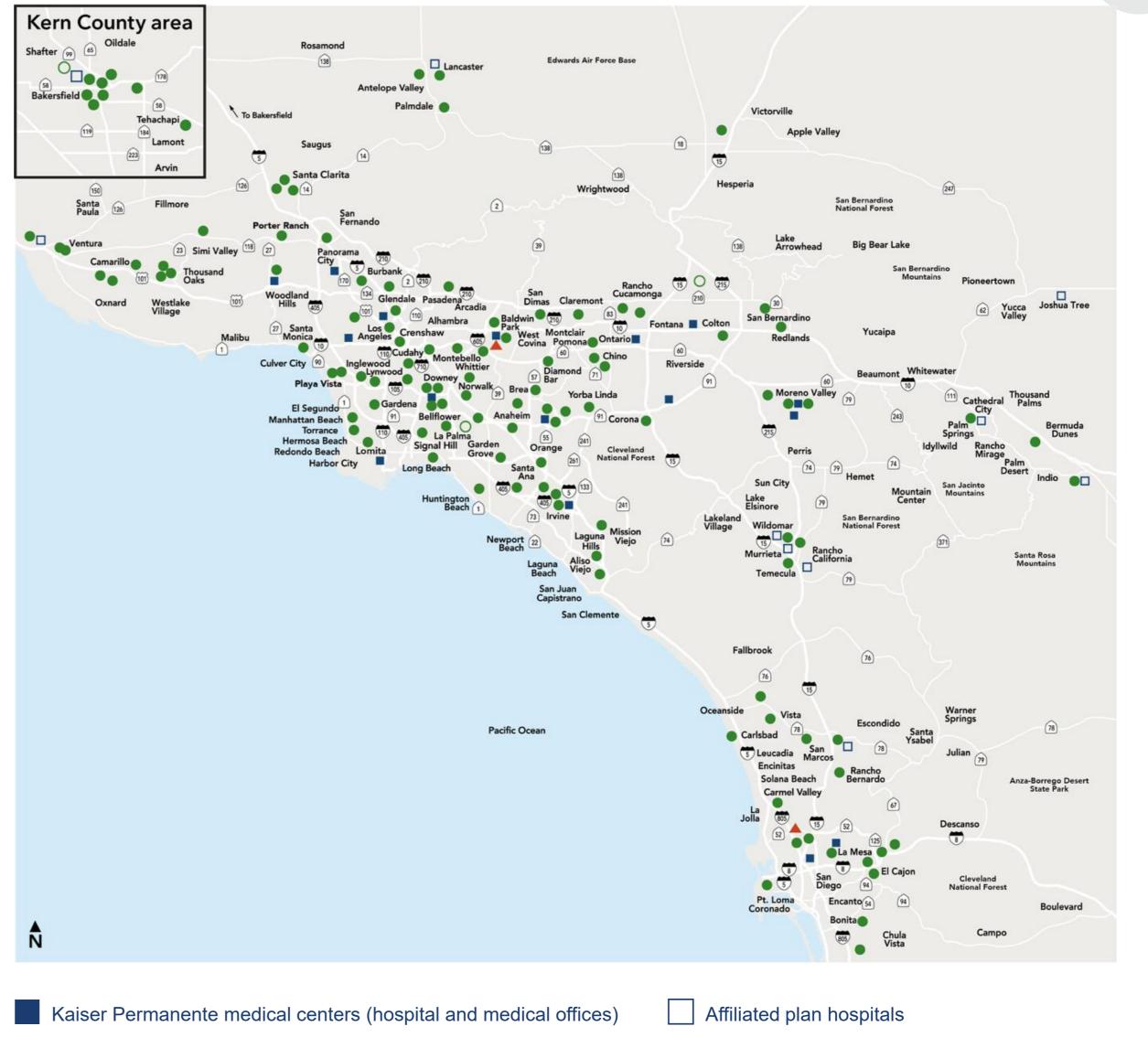
Aliso Creek Medical Offices



Convenient locations in Southern California

- Baldwin Park
- Coachella Valley
- Downey
- Inland Empire
- Kern County
- Metropolitan Los Angeles
- Orange County
- San Diego County
- San Fernando Valley
- South Bay
- Western Ventura County





Affiliated medical offices

Kaiser Permanente medical offices



Specialty facility – sports medicine

Billing Information and Resources On and Off Exchange



Initial (binder) payment: Members can submit binder payments with the application or KP will mail a binder invoice.

If initial payment was not made with the application, subscriber can visit kp.org/payonline to make the initial payment.

Client is not a member until the binder payment is received, processed, and enrollment is completed.

Monthly premiums: Members can choose to set up autopay of monthly premiums when applying; otherwise, monthly premium payments can be made:



Online: kp.org/payonline

Need Billing Unit ID (BUID) to register and make payments; this can be found on the monthly invoice.



Phone:

Northern CA: 1-877-365-9900 Southern CA: 1-866-288-6729



Mail*: Send check or money order to:

Kaiser Foundation Health Plan P.O. Box 7158 Pasadena, CA 91109-7158

Visit healthy.kp.org/support/pay-bills to learn more.



^{*}When mailing a payment, the payment received date will be used

Client / Member Requests



Requests that KP staff can process without written authorization from the client/member

- Application status
- Benefit information/clarification
- Claims status
- Deductible billing/payment/accumulation
- Enrollment issues
- Evidence of Coverage requests
- ID card requests
- KPIF On/Off-Exchange payment information
- Plan change education only
- Status of plan change request
- Premium and billing inquiries
- Provide member current effective dates

Please have ready your client (subscriber)'s full name, DOB, address, and MRN (optional); your broker ID; and mention that you are broker of record for the subscriber.

Requests that require written authorization from the client/member:

- Appointment information / PCP
- Claims payment
- Effective date change requests
- Letter requests for eligibility/benefit clarification/termination*
- Provide MRN
- Plan change request and processing*
- Reinstatement request

Members must submit signed "Account Change Form" to complete*:

- Demographic changes name and address changes
- Dependent additions / drops
- Combine accounts
- Change plans

Visit business.kp.org to find the Account Change Form*

Please have your client complete and sign the <u>HIPAA disclosure</u> <u>authorization</u> form on business.kp.org.

Email us at kpif@kp.org or call 1-844-394-3978 (option 1) for your client/member inquiries



Broker Support Services





KPIF Telephone Support Solutions

1-844-394-3978



KPIF Online Self-Service Solutions

Option

(some inquiries may require subscriber authorization to release information or make a change)

Application, enrollment, plan status

Enrollment Status & Membership

- Billing inquiries
- Current plan & product information
- Member administration requests
- Evidence of Coverage & ID cards

Option

Compensation: California

- **Broker Appointments**
- Book of business reconciliation & compensation, transfers, reports
- Commission questions
- Broker of record transfers/changes

Option

Compensation: CO, GA, HI, NW, MAS

- **Broker Appointments**
- Book of business reconciliation & compensation, transfers, reports
- Commission questions
- Broker of record transfers/changes

Option

New Sales/Sales Support Plan, benefits, & rate questions

- Material requests
- Application submission questions
- SMU broker technical support

Broker Self-Service Website business.kp.org

- Plan and product information, including the latest rates and benefits
- Up-to-date forms and applications
- Compensation rates and contact information
- Relevant news and updates
- "Get Quotes and Apply for Coverage" page includes SMU tutorials

Online Quoting Tool buykp.org

- Compare On and Off-Exchange KPIF plans
- See if your client may be subsidy eligible
- Generate a quick quote

KPIF Sign Me Up – Resources/Tools kp.org/applyonline

- Generate a quote
- Create a personalized URL to send Off-Exchange applications to your clients
- Submit consumer applications for Off-Exchange plans
- Track applications



