

# 2025 Kaiser Permanente Individual & Family Broker Compensation

Kaiser Permanente is pleased to announce the 2025 Individual & Family plans commission schedule. The commission is available for all 2025 plan members (on- or off-exchange and grandfathered).

## 2025 Individual & Family Commission

Tier Level	Active Members	New & Renewing Monthly Commission per Member
1	1 and Above	\$18.00

### Terms and conditions:

- Commissions will be paid for the following active members: subscriber, spouse/partner, and up to 3 dependents. Compensation will be the same whether you enroll your clients through the individual marketplace or directly with Kaiser Permanente.
- Commissions will be paid on a per member per month schedule on all active, eligible members, both new and existing.
- Broker of Record (BOR) changes on eligible, active, brokered members, either through BOR changes at the member level or transfers of books of business through mergers and/or acquisitions, will begin paying effective the month following the BOR change submission date. Policy applies to Affordable Care Act on- and off-exchange, and grandfathered members.
- Active, direct members (unbrokered) who engage a broker through a Broker of Record letter or other means will not be eligible for commissions per section 5.8 of the Broker Agreement.
- The terms and conditions of payment set forth in this compensation plan are subject to change at the sole discretion of Kaiser Foundation Health Plan of Colorado and/or its designated representatives upon notice to the broker. Final interpretation of any or all provisions in this compensation plan, and/or resolution of any disputes arising from this compensation plan, rests solely with Kaiser Foundation Health Plan of Colorado and/or its designated representatives.
- Confidential and Privileged: This communication contains information intended only for the individual or entity to which it is addressed and may contain information that is privileged or confidential. You are hereby notified that any disclosure, copying, distribution or re-issue of its contents is prohibited. All agents, brokers, and consultants shall comply with all legal requirements to disclose to customers all commissions and other payments made to it by Kaiser Permanente.

Call our Broker Services Line at 844-394-3978 (select option 3)  
or email [CO-BrokerComp@kp.org](mailto:CO-BrokerComp@kp.org).