

2026 Kaiser Permanente Individual & Family Broker Compensation

Kaiser Permanente is pleased to announce the 2026 Individual & Family plans commission schedule. The commission is available for all 2026 plan members (on- or off-exchange and grandfathered).

2026 Individual & Family Commission

Tier Level	Active Members	New & Renewing Monthly Commission per Member
1		\$20.00

Terms and conditions:

- Commissions will be paid for the following active members: subscriber, spouse/partner and up to 3 dependents. Compensation will be the same whether you enroll your clients through the individual marketplace or directly with Kaiser Foundation Health Plan of Colorado (KFHP-CO).
- Commissions will be paid on a per member per month schedule on active, eligible members, both new and existing.
- Broker of Record (BOR) changes on eligible, active, brokered members, either through BOR changes at the member level or transfers of books of business through mergers and/or acquisitions, will begin paying effective the month following the BOR Change submission date. Policy applies to Affordable Care Act on- and off-exchange, and grandfathered members.
- Active, direct members (unbrokered) who engage a broker through a Broker of Record letter or other means will not be eligible for commissions per section 5.8 of the Broker Agreement.
- The terms and conditions of payment set forth in this compensation plan are subject to change at the sole discretion of KFHP-CO and/ or its designated representatives upon notice to broker.
- KFHP-CO and/or its designated representatives retain sole discretion over the interpretation of the terms and conditions of, and any or all provisions in, this commission plan, and over resolution of any disputes arising from this commission plan.
- Confidential and Privileged: This communication contains information intended only for the individual or entity to which it is addressed and may contain information that is privileged or confidential. You are hereby notified that any disclosure, copying, distribution or re-issue of its contents is prohibited.
- All compensation, including commissions, bonuses, and rewards will be reported and disclosed in accordance with KFHP-CO policy and applicable law, including Forms 1099 and 5500.
- Brokers and consultants are responsible for complying with all legal requirements regarding disclosure of compensation from KFHP-CO in the form of commissions, bonuses, and other rewards.
- Brokers who fail to meet the provisions of the KFHP-CO Broker Agreement are not eligible for payment.

Call our Broker Services Line at 844-394-3978 (select option 3)

or email CO-BrokerComp@kp.org.