

Large Group guidelines

Request for proposals

Large Group new sales (51+ benefit-eligible employees)



Employer group details

Please include the following information:

- Employer group full name, address, and industry
- Completed risk questionnaire
- Offering scenario (sole carrier or dual carrier)
- Current employer contribution and HRA/HSA funding



Completed member-level census information

- Ensure that employees' gender, date of birth, zip codes, and family tiers are represented on the census
- Include employees who are waiving health coverage with the reason for declining
- Include employee plan selection



Summary of current coverage

Include incumbent carrier's current and renewal rates and benefits



Fully insured large claims and experience

- Required only for fully insured groups with more than 100 subscribers enrolled and all level-self-funded groups
- Include the most recent 24 months of paid claims, premium, subscribers, and members with a corresponding high-cost claimant report for the same period



Producer information

Please include the following information:

- Producer name and contact information
- Requested commission schedule
- Active producers license for you or someone on your team

Email completed RFP information to kpbrokersales@kp.org.