

Exhibit B: 2026 Commission Schedule Supplement

MEDICARE ADVANTAGE HMO | WASHINGTON

This Commission Schedule Supplement sets forth certain commissions to be paid pursuant to the Appointment and Commission Agreement (the "Agreement") entered by Kaiser Foundation Health Plan of Washington ("Kaiser Permanente") and the Producer (Broker/Agent) or Producer Business Entity (Producer). It is incorporated as part of Exhibit B to the Agreement and applies to individual Medicare Advantage business (Medicare Contract #H5050).

Kaiser Permanente market	Plan	Members new to Kaiser Permanente		Existing Kaiser Permanente members	
		Initial	Renewal	Initial	Renewal
Washington (KPWA) Medicare Contract # H5050*	001 Basic	\$694	\$347	\$694	\$347
	004 Optimal				
	009 Essential				
	019 Columbia				
	021 Centennial				
	024 Essential King				
	025 Essential Pierce				
	026 Essential Snohomish				
	027 Essential Thurston				
	028 Key King				
	029 Key Pierce				
	030 Key Snohomish				
	031 Key Thurston				
	032 Vital Sound				
	017 Harbor				
022 Key					
023 Anchor					

Existing members: Clients who had Kaiser Permanente Washington (KPWA) coverage the prior month to the KPWA Medicare Advantage (MA) or Medicare Advantage prescription drug (MAPD) enrollment effective date, no matter the line of business. Includes KPWA MA/MAPD plan renewals and plan changes. For example, the client's prior coverage was KPWA Medicare Advantage, Medicare Supplement, individual and family, or employer group plan.

Members new to Kaiser Permanente: Clients who did not have KPWA coverage the prior month to the KPWA MA or MAPD enrollment effective date, no matter the line of business. For example, the client's prior coverage was:

- Another carrier's Medicare Advantage, Prescription Drug Plan, Medicare Supplement, individual and family, or employer group plan
- Kaiser Permanente coverage from another Kaiser Permanente region
- Original Medicare

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Additional compensation guidelines

Commissions will be paid within 60 days following the end of the initial month of enrollment for which the first month's premium has been reconciled. Premiums include optional supplemental benefit riders (if applicable) and Part D late enrollment penalties (if applicable). The level of commission paid depends on CMS-confirmed enrollment type.

Compensation is based on the number of months a member is enrolled during the current plan year and must be recovered when a producer has been paid for the months the beneficiary is not enrolled in a plan. A prorated amount of the compensation paid (initial and renewal) equal to the number of months not enrolled will be charged back when an enrollee disenrolls from a plan prior to the end of the calendar year.

Compensation will be retroactively paid or recouped based on retroactive beneficiary changes for the current and previous calendar years.

Subscriber contracts may not be split or shared among 2 or more brokerages.

Licensing and training requirements

The producer must be licensed in the state of Washington and appointed by Kaiser Foundation Health Plan of Washington or affiliated with an appointed producer. The producer must be ready to sell by having completed the annual Medicare certification training, including Kaiser Permanente Medicare product training.

Plan changes

Initial compensation will be charged back and prorated when a beneficiary changes plans during their initial enrollment year or makes an "unlike plan change."

Plan changes after renewal compensation have been paid will not result in charge-backs or new payments, except in the case of rapid disenrollment.

Entire compensation paid will be charged back when a beneficiary disenrolls from a plan within the first 3 months of enrollment (rapid disenrollment) with the following exceptions:

- A beneficiary enrolls effective October 1, November 1, or December 1, and subsequently uses the annual election period to change plans for an effective date of January 1.
- Disenrollment was due to death of the beneficiary.

Agent changes and producer-of-record requests

Agent-of-record changes after the initial or renewal commissions have been paid will result in an agent-of-record update but no charge-backs or new payments for the calendar year.

Initial compensation: Payment for an initial enrollment year in a Medicare Advantage (MA) or Medicare Advantage prescription drug (MAPD) plan type. Paid in full regardless of effective date

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within 60 days following the end of the month the initial premium payment is reconciled. Initial compensation is prorated if a beneficiary makes a "like" or "unlike" plan change during the initial enrollment year. Compensation depends on Center for Medicare & Medicaid Services (CMS) confirmation of enrollment type and may be paid retroactively.

Renewal compensation: Payment for enrollment years following the initial enrollment year in the same plan or in different plan that is a like plan type. Prorated for effective dates that occur February through December. Compensation depends on CMS confirmation of enrollment type and may be paid retroactively.

Like plan type means one of the following:

- Member replaces a Part D prescription drug plan (PDP) with another PDP
- Member replaces an MA or MAPD plan with another MA or MAPD plan

Unlike plan type means one of the following:

- Member moves from an MA or MAPD plan to a PDP
- Member moves from a PDP to an MA or MAPD plan

Program interpretation and termination

Final interpretation of the above rules, any rules or provisions contained within the commission supplement, and all determinations of eligibility or qualification for commissions shall be made by Kaiser Permanente. Kaiser Permanente reserves the right to change, alter, or terminate the program at any time.

All payments shall be subject to the terms and conditions of the Agreement.



April Coiteux

Vice President

Marketing, Sales, and Business Development of Kaiser Permanente Washington

*Offered and underwritten by Kaiser Foundation Health Plan of Washington. Kaiser Permanente Washington Service Area: 12 Washington counties – Island, King, Kitsap, Lewis, Pierce, Skagit, Snohomish, Spokane, Thurston, Whatcom, and partial counties Grays Harbor and Mason.